

# Town of Eagle

## Sales Tax Report

Finance Department

Q1 2026

# Sales Tax

## Received by Revenue Period

### Categories

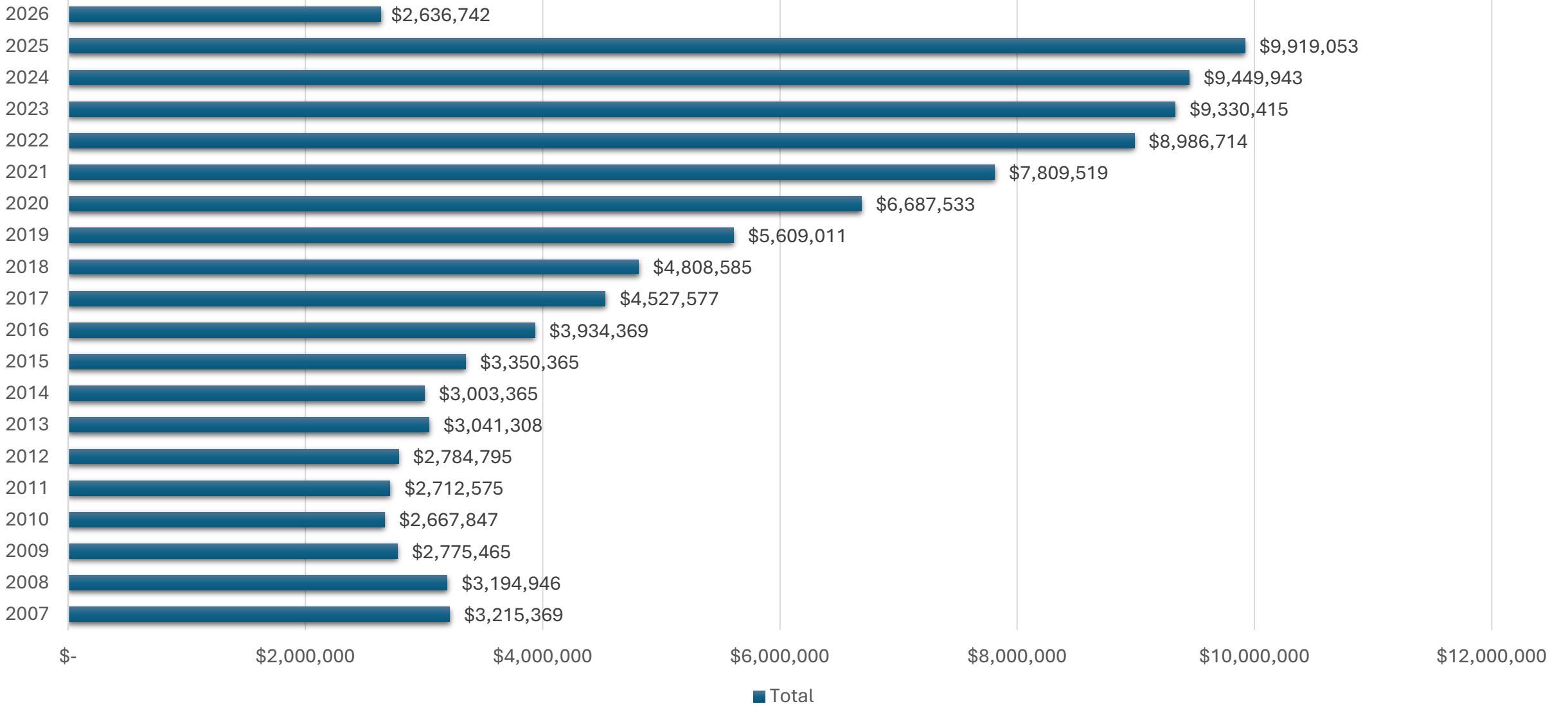
- Online Sales
- Motor Vehicle Sales
- Everything Else

*Yellow highlighting indicates that the category increased YOY*

These numbers reconcile to actual cash received and recorded in Caselle from sales tax filings for the months of December 2025, January 2026 & February 2026. This data is useful for budgetary and cash flow analysis.

# ANNUAL TOTAL SALES TAX INCLUDING MOTOR VEHICLES 2007-2026 REVENUE PERIOD TOTALS

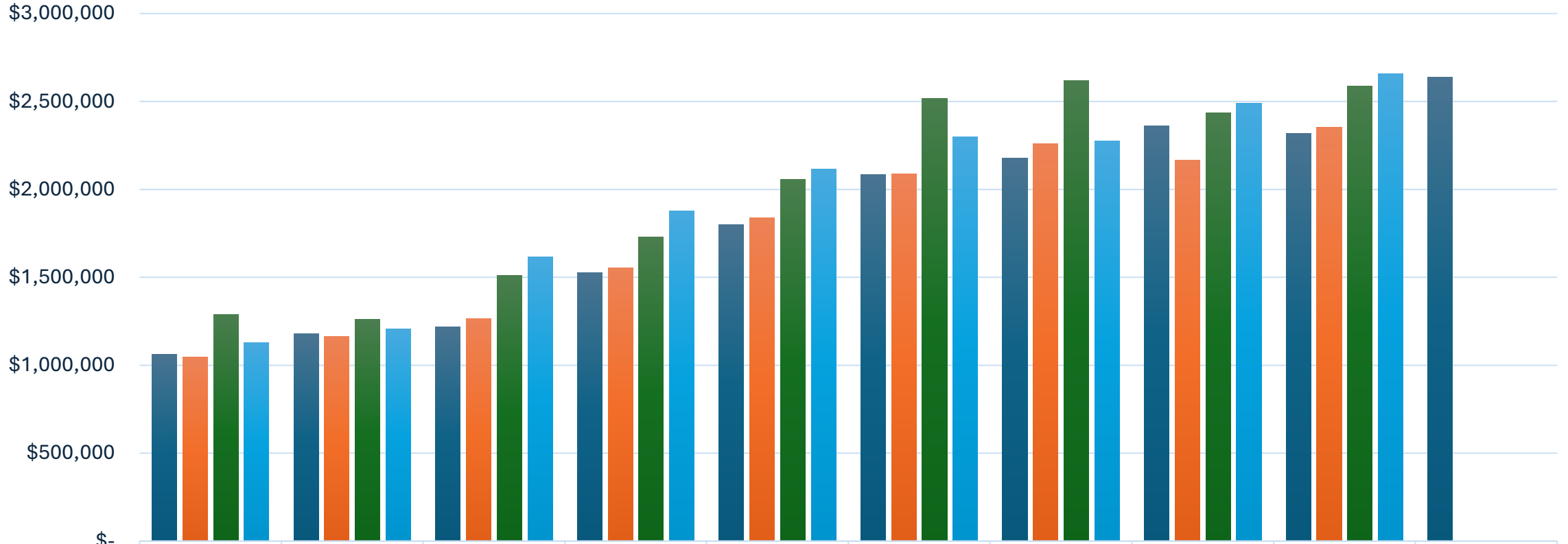
*\*2016 - PRESENT INCLUDES 0.5% SALES TAX INCREASE*



# TOTAL SALES TAX BY QUARTER INCLUDING MOTOR VEHICLES

## 2017-2026

### REVENUE PERIOD TOTALS

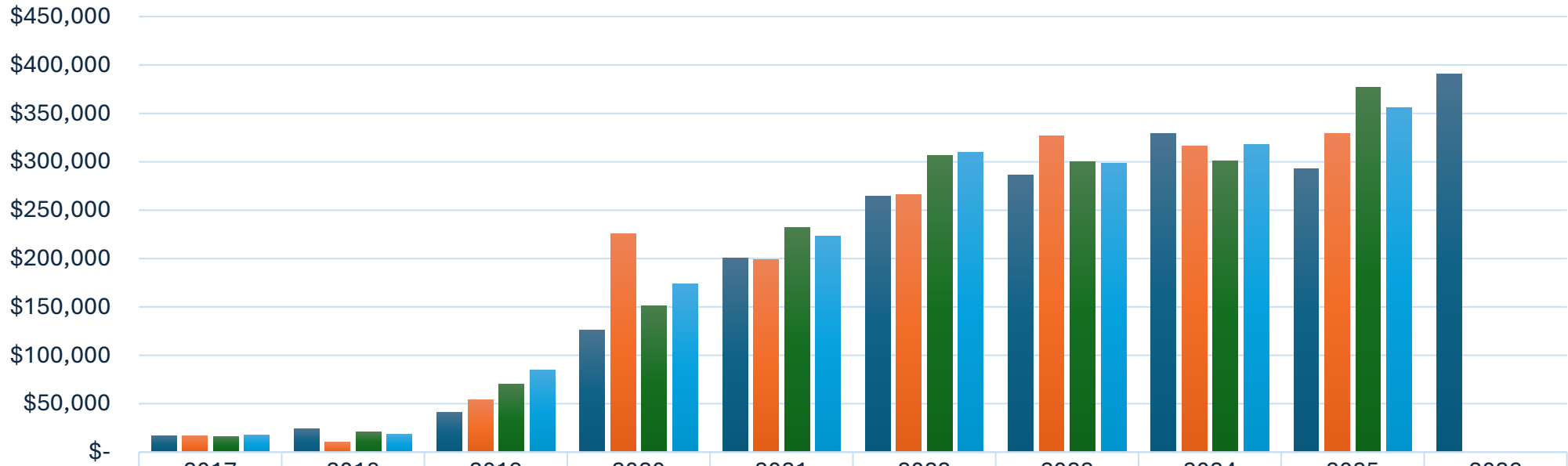


	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
■ FIRST QUARTER	\$1,063,301	\$1,178,719	\$1,216,660	\$1,524,520	\$1,798,342	\$2,082,888	\$2,177,138	\$2,360,246	\$2,318,216	\$2,636,742
■ SECOND QUARTER	\$1,046,588	\$1,162,266	\$1,265,853	\$1,555,060	\$1,838,623	\$2,088,121	\$2,259,724	\$2,164,519	\$2,354,029	
■ THIRD QUARTER	\$1,289,013	\$1,260,442	\$1,509,011	\$1,730,598	\$2,057,099	\$2,516,655	\$2,617,098	\$2,436,291	\$2,588,885	
■ FOURTH QUARTER	\$1,128,675	\$1,207,159	\$1,617,487	\$1,877,355	\$2,115,455	\$2,299,051	\$2,276,455	\$2,488,887	\$2,657,924	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Incr. 14%

# ONLINE SALES TAX BY QUARTER 2017-2026 REVENUE PERIOD TOTALS



	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$17,179	\$24,250	\$41,364	\$126,299	\$200,373	\$264,177	\$286,437	\$329,524	\$293,092	\$390,582
SECOND QUARTER	\$16,876	\$10,047	\$54,246	\$225,510	\$199,020	\$266,072	\$326,860	\$316,560	\$328,855	
THIRD QUARTER	\$15,759	\$20,631	\$70,029	\$150,797	\$232,192	\$306,341	\$299,787	\$300,503	\$376,634	
FOURTH QUARTER	\$18,013	\$18,402	\$84,984	\$174,102	\$222,896	\$309,340	\$298,504	\$317,880	\$355,510	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

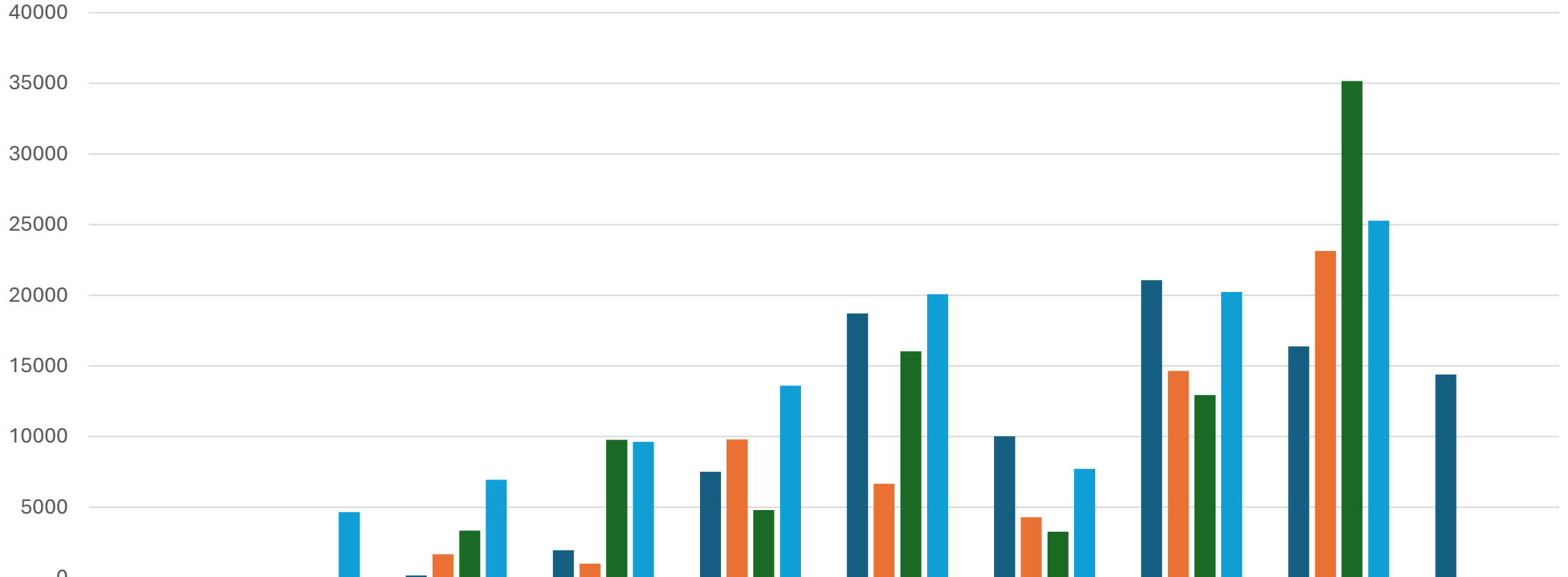
YOY Incr. 33%

*Online sales are included in the retail and out of area sectors.*

# MOTOR VEHICLE SALES TAX BY QUARTER

## 2017-2026

### REVENUE PERIOD TOTALS



	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER			\$172	\$1,954	\$7,504	\$18,717	\$10,021	\$21,075	\$16,374	\$14,385
SECOND QUARTER			\$1,677	\$1,014	\$9,794	\$6,652	\$4,285	\$14,647	\$23,142	
THIRD QUARTER			\$3,338	\$9,760	\$4,799	\$16,033	\$3,258	\$12,937	\$35,155	
FOURTH QUARTER		\$4,654	\$6,950	\$9,628	\$13,606	\$20,077	\$7,717	\$20,237	\$25,283	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (12%)

# Sales Tax Earned by Sector

## Categories

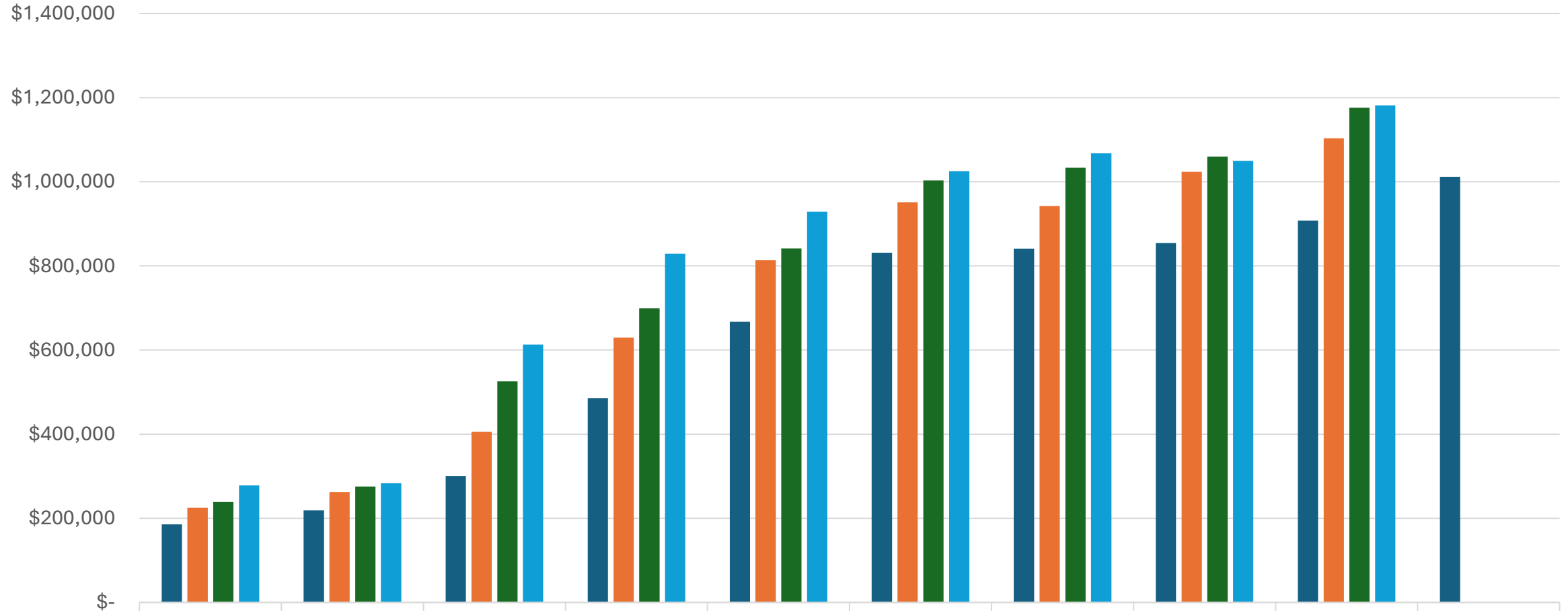
- Retail
- Food
- Restaurants & Bars
- Liquor Stores
- Lodging
- Utilities
- Automotive
- Building / Construction

*Yellow highlighting indicates that the category increased YOY*

These numbers reconcile to sales tax earned as reported by filers for the months of January 2026, February 2026, & March 2026. This data is useful for trend analysis.

# RETAIL QUARTERLY COLLECTIONS

## 2017-2026

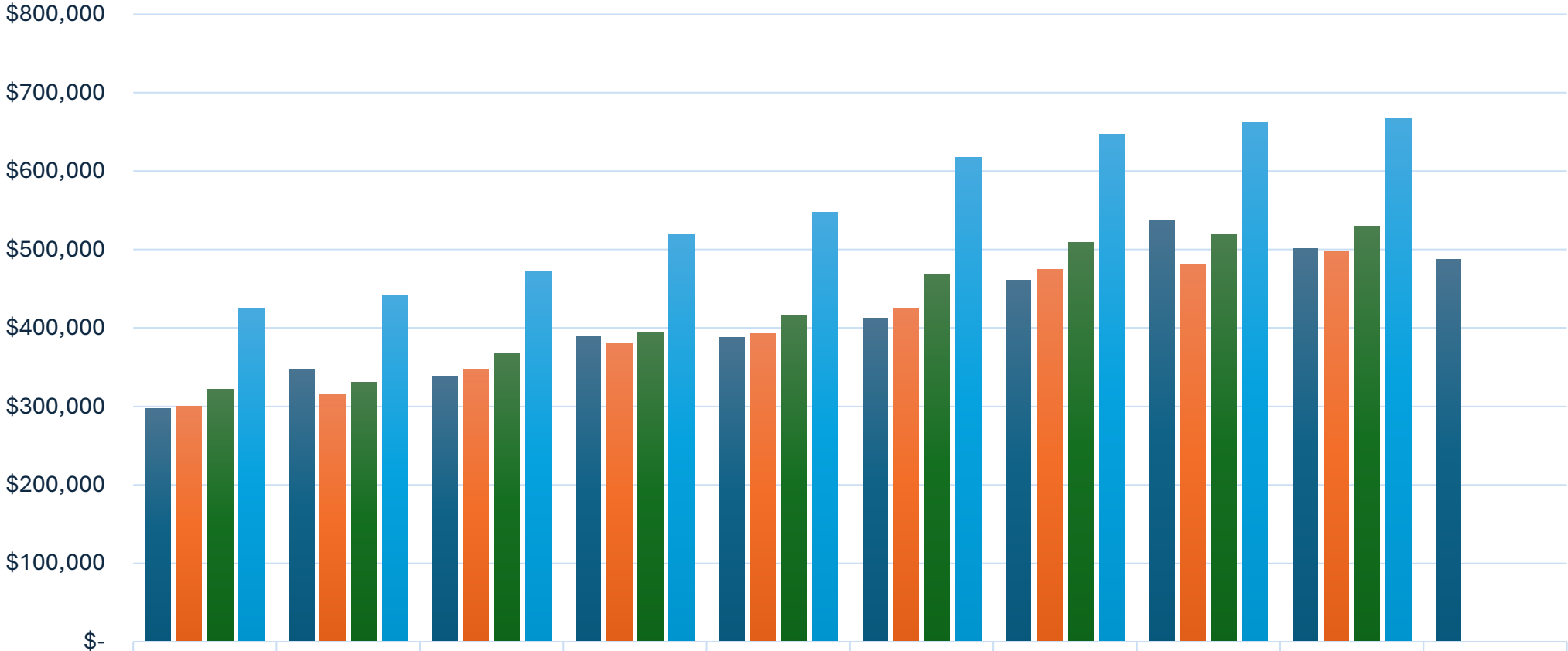


	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$185,714	\$218,784	\$300,364	\$485,838	\$667,134	\$831,233	\$840,845	\$854,545	\$907,405	\$1,012,010
SECOND QUARTER	\$225,023	\$262,236	\$405,199	\$629,208	\$813,291	\$951,083	\$942,348	\$1,023,456	\$1,103,169	
THIRD QUARTER	\$238,598	\$275,314	\$525,347	\$699,684	\$841,445	\$1,003,368	\$1,033,526	\$1,060,164	\$1,176,073	
FOURTH QUARTER	\$277,948	\$283,475	\$612,820	\$828,970	\$929,026	\$1,025,240	\$1,067,540	\$1,049,694	\$1,181,680	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Incr. 12%

# FOOD QUARTERLY COLLECTIONS 2017-2026

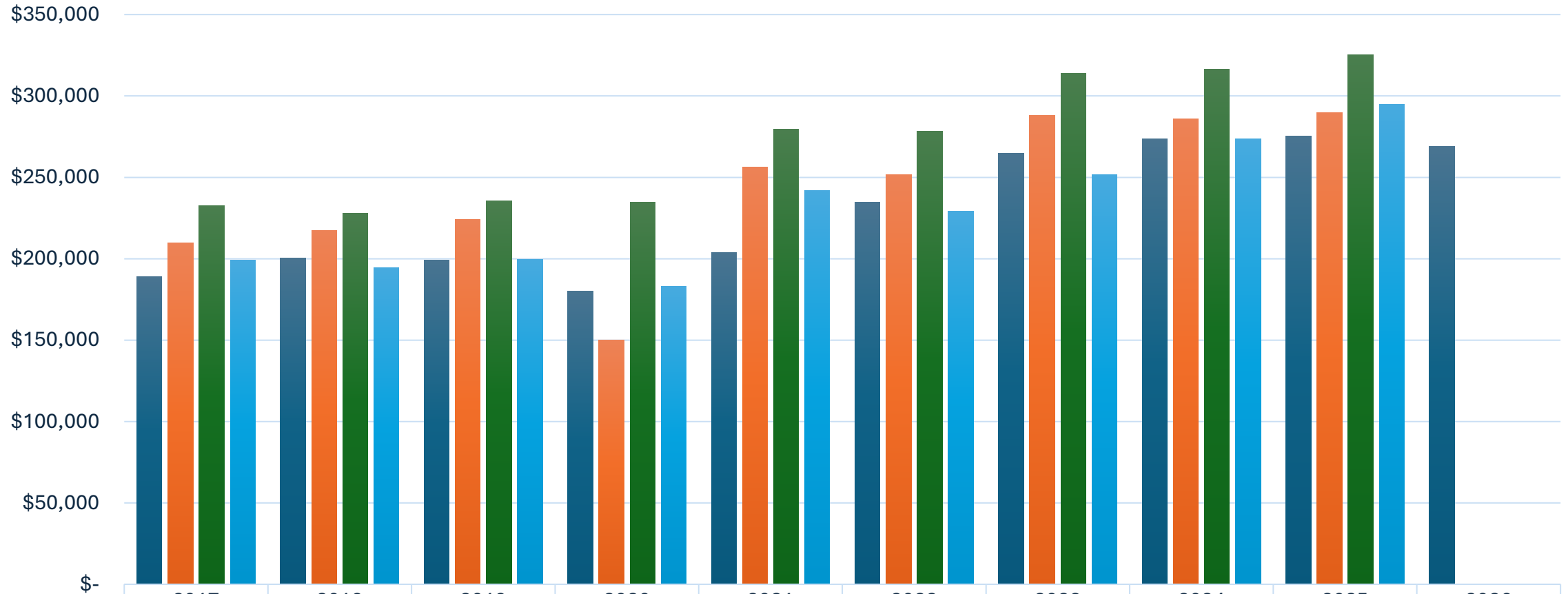


	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$296,864	\$347,751	\$338,156	\$389,097	\$387,599	\$412,769	\$460,777	\$536,982	\$501,510	\$487,384
SECOND QUARTER	\$300,118	\$316,229	\$347,465	\$379,809	\$392,970	\$424,952	\$474,875	\$481,064	\$497,146	
THIRD QUARTER	\$321,577	\$330,363	\$367,876	\$394,504	\$416,289	\$467,454	\$508,883	\$518,949	\$530,328	
FOURTH QUARTER	\$424,063	\$442,328	\$472,068	\$519,361	\$547,593	\$617,970	\$646,945	\$662,120	\$667,413	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER   
 YOY Decr. (3%)

# RESTAURANTS & BARS QUARTERLY COLLECTIONS

## 2017-2026



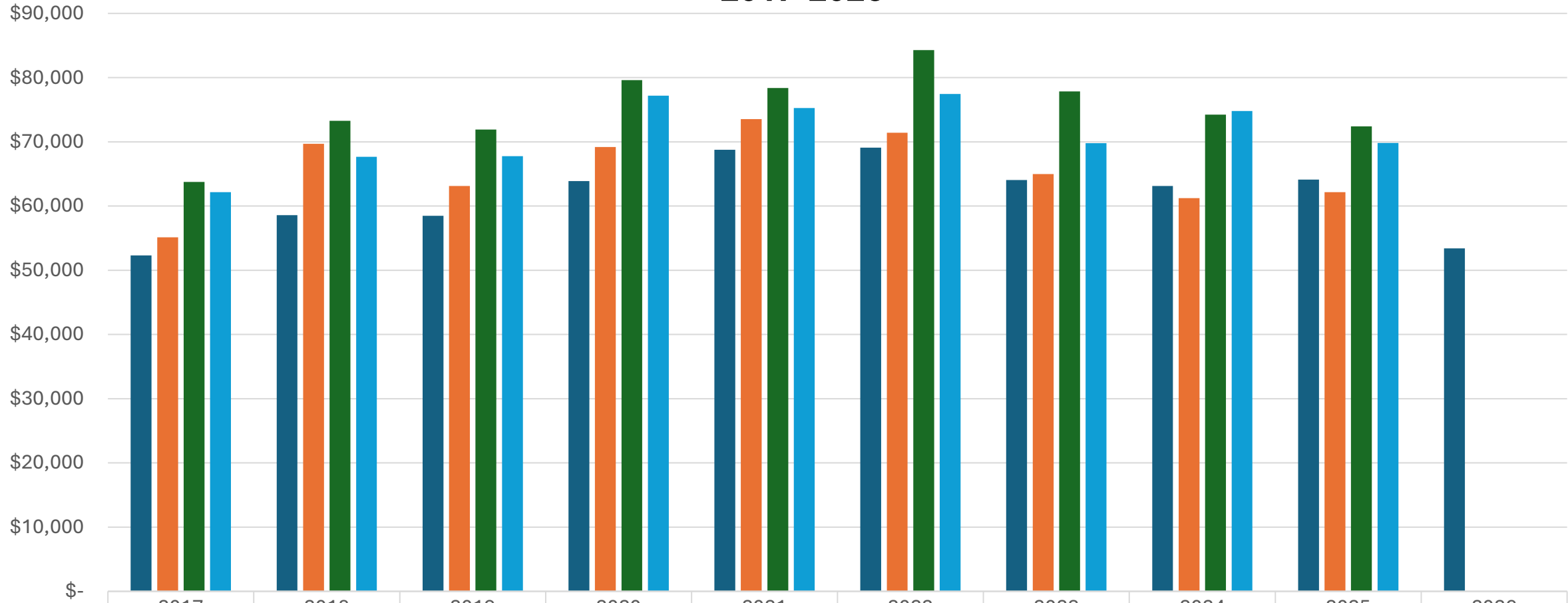
	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$189,058	\$200,313	\$199,299	\$180,124	\$203,592	\$234,517	\$264,928	\$273,490	\$275,495	\$269,143
SECOND QUARTER	\$209,724	\$217,359	\$224,332	\$149,892	\$256,096	\$251,820	\$288,175	\$285,961	\$289,625	
THIRD QUARTER	\$232,501	\$228,013	\$235,608	\$234,503	\$279,407	\$278,420	\$313,717	\$316,540	\$325,240	
FOURTH QUARTER	\$199,271	\$194,688	\$199,759	\$183,111	\$241,998	\$229,164	\$251,486	\$273,710	\$294,889	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (2%)

# LIQUOR STORES QUARTERLY COLLECTIONS

## 2017-2026

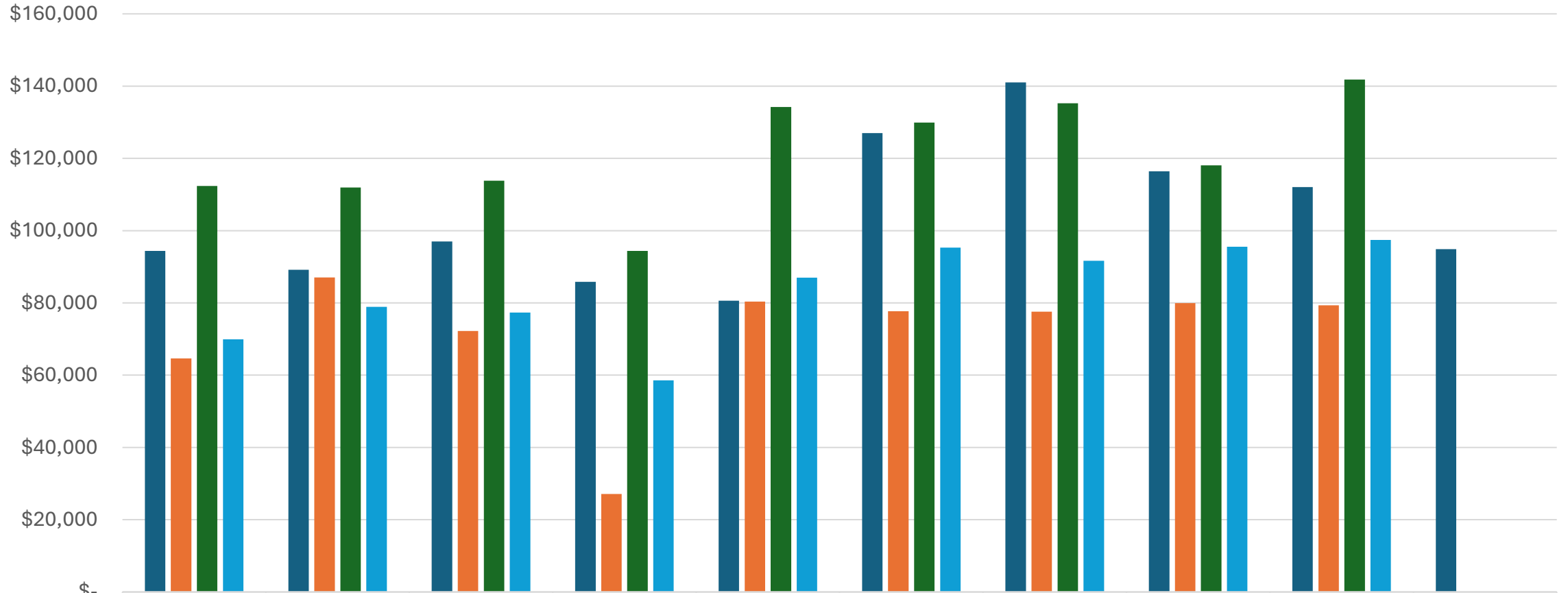


	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$52,326	\$58,597	\$58,491	\$63,889	\$68,772	\$69,084	\$64,047	\$63,117	\$64,129	\$53,414
SECOND QUARTER	\$55,143	\$69,704	\$63,123	\$69,206	\$73,536	\$71,421	\$64,993	\$61,248	\$62,180	
THIRD QUARTER	\$63,749	\$73,287	\$71,922	\$79,624	\$78,390	\$84,297	\$77,870	\$74,239	\$72,419	
FOURTH QUARTER	\$62,176	\$67,678	\$67,783	\$77,204	\$75,258	\$77,463	\$69,803	\$74,794	\$69,839	

■ FIRST QUARTER   
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 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (17%)

# LODGING QUARTERLY COLLECTIONS 2017-2026



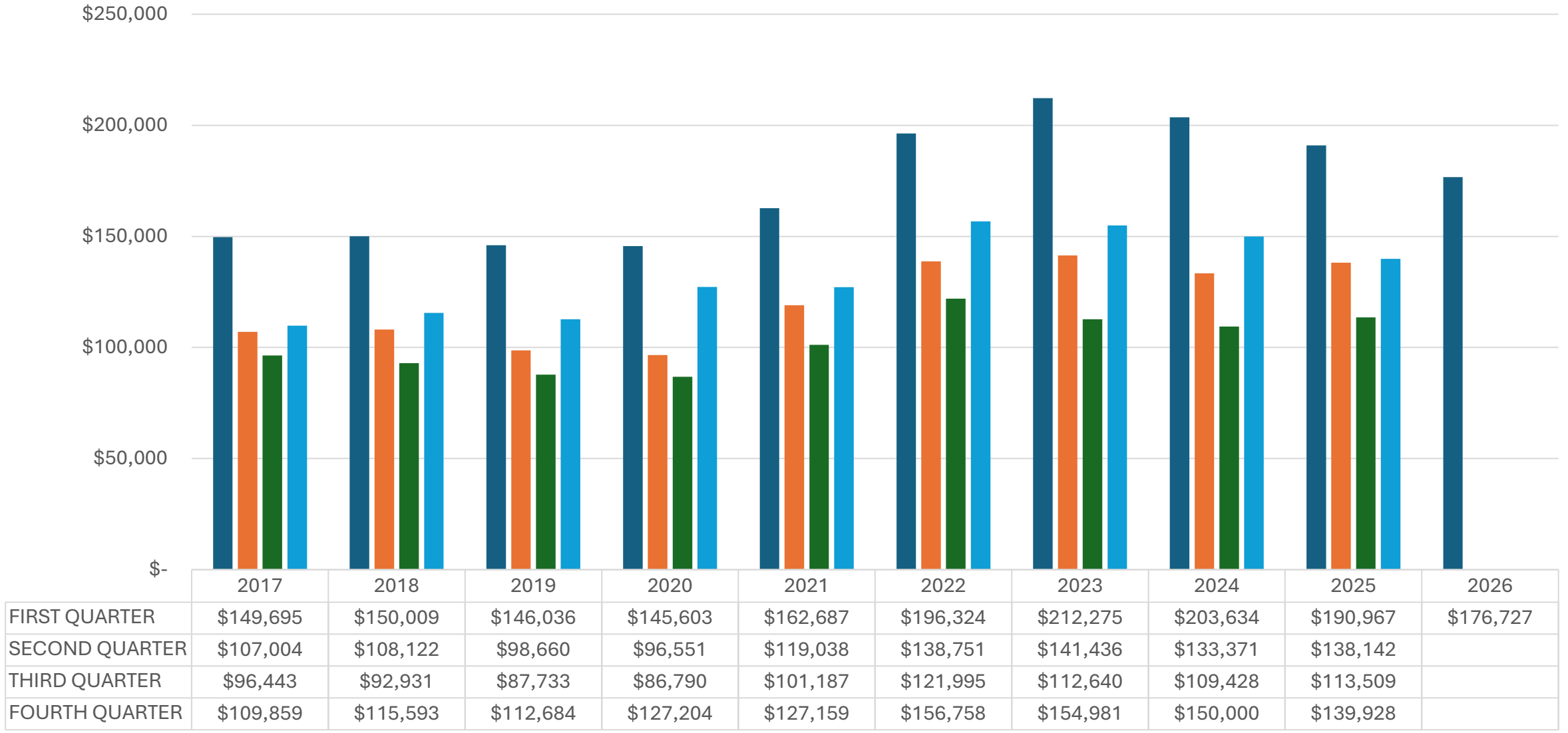
	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$94,372	\$89,160	\$96,980	\$85,821	\$80,629	\$126,999	\$141,012	\$116,442	\$112,053	\$94,859
SECOND QUARTER	\$64,638	\$87,051	\$72,203	\$27,146	\$80,373	\$77,712	\$77,575	\$79,948	\$79,328	
THIRD QUARTER	\$112,350	\$111,926	\$113,819	\$94,412	\$134,246	\$129,902	\$135,231	\$118,078	\$141,832	
FOURTH QUARTER	\$69,950	\$78,929	\$77,357	\$58,593	\$86,960	\$95,327	\$91,635	\$95,522	\$97,426	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (15%)

# UTILITIES QUARTERLY COLLECTIONS

## 2017-2026

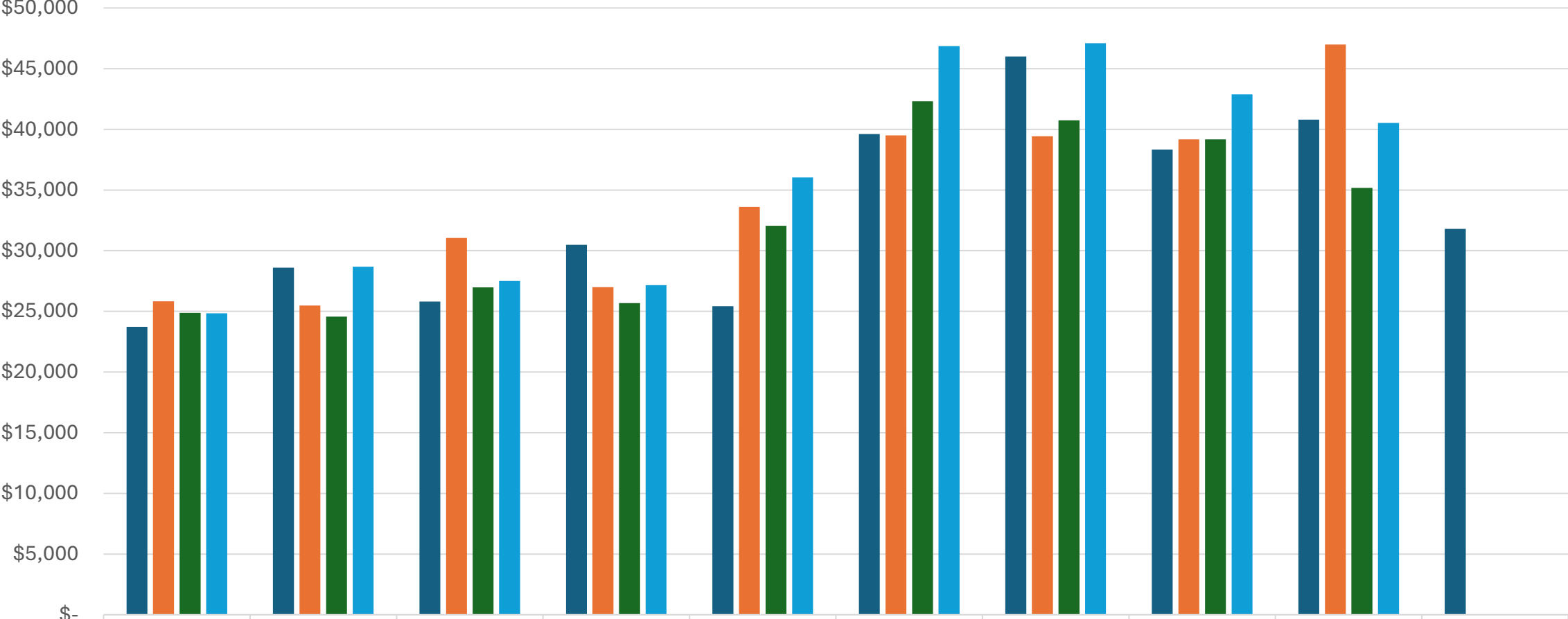


■ FIRST QUARTER   
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 ■ FOURTH QUARTER

YOY Decr. (8%)

# AUTOMOTIVE QUARTERLY COLLECTIONS

## 2017-2026

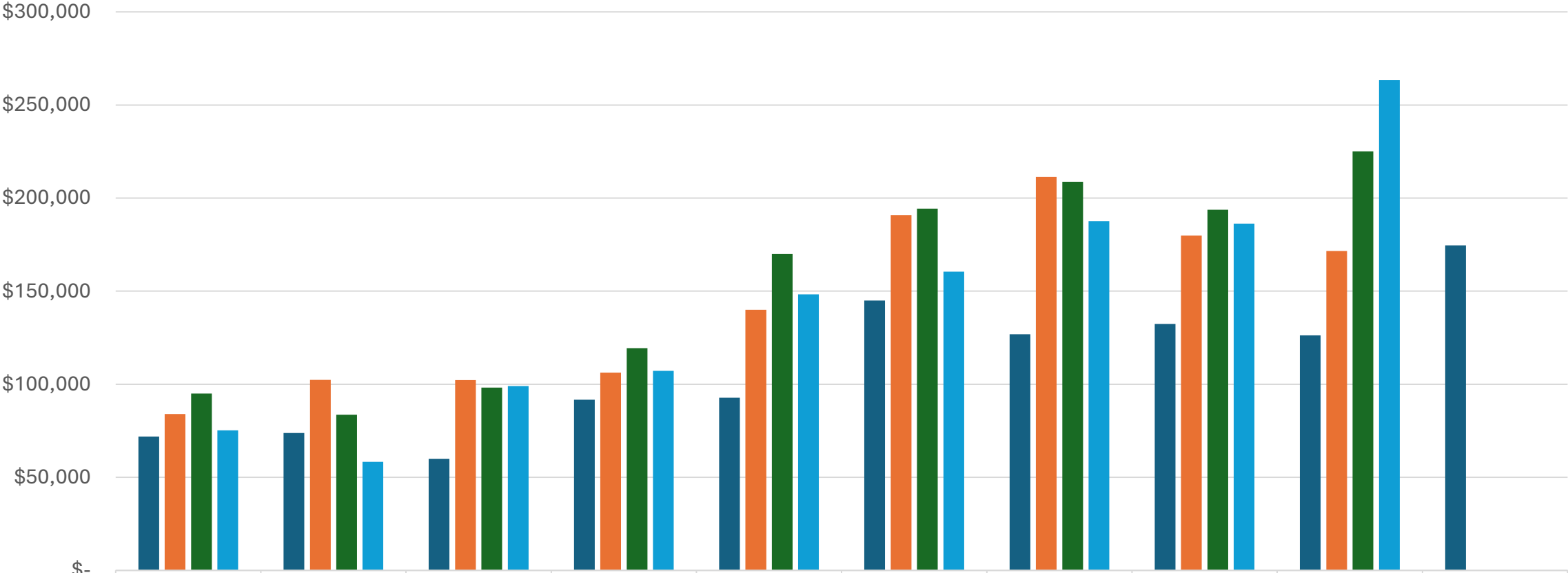


	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$23,719	\$28,610	\$25,813	\$30,473	\$25,423	\$39,617	\$45,996	\$38,338	\$40,805	\$31,800
SECOND QUARTER	\$25,819	\$25,478	\$31,055	\$26,989	\$33,596	\$39,497	\$39,423	\$39,171	\$46,988	
THIRD QUARTER	\$24,874	\$24,573	\$26,977	\$25,688	\$32,051	\$42,305	\$40,749	\$39,174	\$35,175	
FOURTH QUARTER	\$24,835	\$28,682	\$27,509	\$27,162	\$36,035	\$46,862	\$47,099	\$42,871	\$40,531	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (22%)

# BUILDING/CONSTRUCTION QUARTERLY COLLECTIONS 2017-2026



	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$71,879	\$73,751	\$59,892	\$91,684	\$92,785	\$144,912	\$126,856	\$132,351	\$126,295	\$174,548
SECOND QUARTER	\$83,986	\$102,372	\$102,171	\$106,204	\$139,968	\$190,859	\$211,310	\$179,822	\$171,603	
THIRD QUARTER	\$95,046	\$83,570	\$98,198	\$119,426	\$169,972	\$194,263	\$208,806	\$193,754	\$225,074	
FOURTH QUARTER	\$75,180	\$58,283	\$99,065	\$107,130	\$148,291	\$160,417	\$187,526	\$186,229	\$263,423	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Incr. 38%

# Sales Tax Earned by Location

## Categories

- Downtown District
- Chambers Avenue
- Market Street
- Grand Avenue
- Eagle Ranch
- **Other Areas, including Online**

*Yellow highlighting indicates that the category increased YOY*

These numbers reconcile to sales tax earned as reported by filers for the months of January 2026, February 2026, & March 2026. This data is useful for trend analysis.

# DOWNTOWN DISTRICT QUARTERLY COLLECTIONS

## 2017-2026

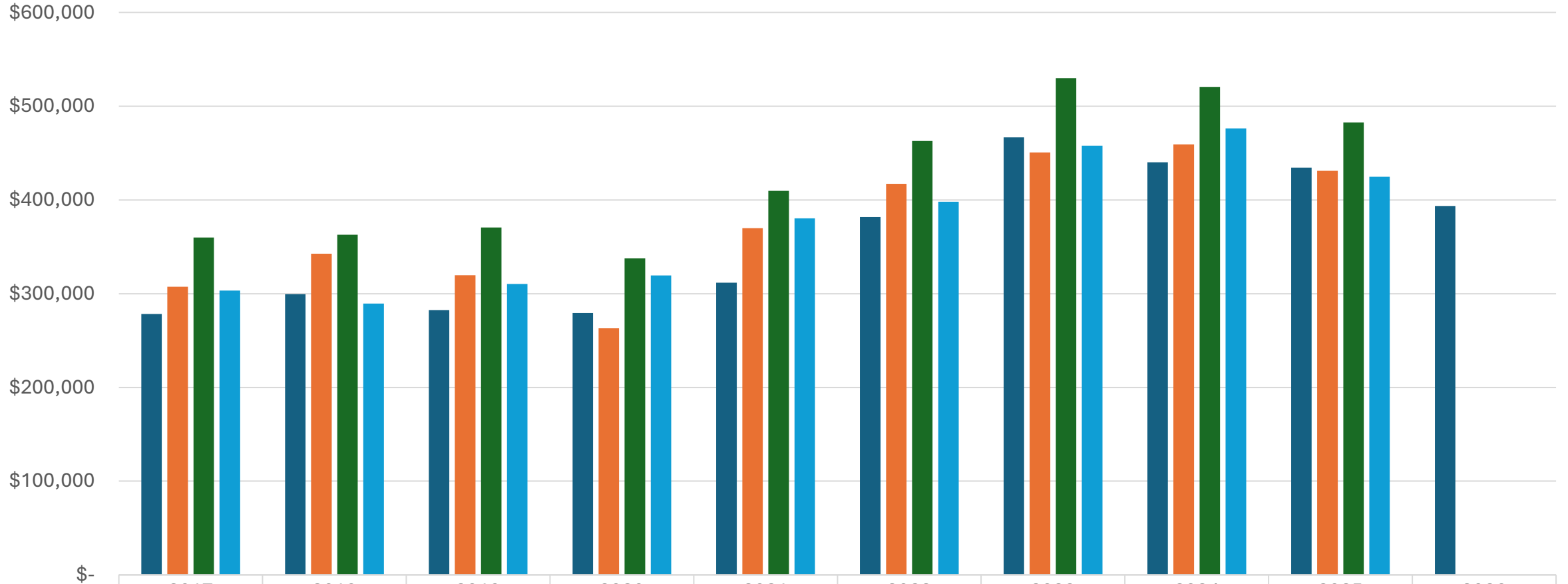


■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (24%)

# CHAMBERS AVENUE QUARTERLY COLLECTIONS

## 2017-2026



	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$278,305	\$299,453	\$282,401	\$279,462	\$311,820	\$381,757	\$466,810	\$440,202	\$434,460	\$393,633
SECOND QUARTER	\$307,442	\$342,713	\$319,743	\$263,188	\$369,869	\$417,112	\$450,626	\$459,209	\$430,988	
THIRD QUARTER	\$359,888	\$362,859	\$370,526	\$337,620	\$409,666	\$462,781	\$529,822	\$520,291	\$482,642	
FOURTH QUARTER	\$303,287	\$289,482	\$310,328	\$319,542	\$380,289	\$398,070	\$457,954	\$476,242	\$424,781	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
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 ■ FOURTH QUARTER

YOY Decr. (9%)

# MARKET STREET QUARTERLY COLLECTIONS

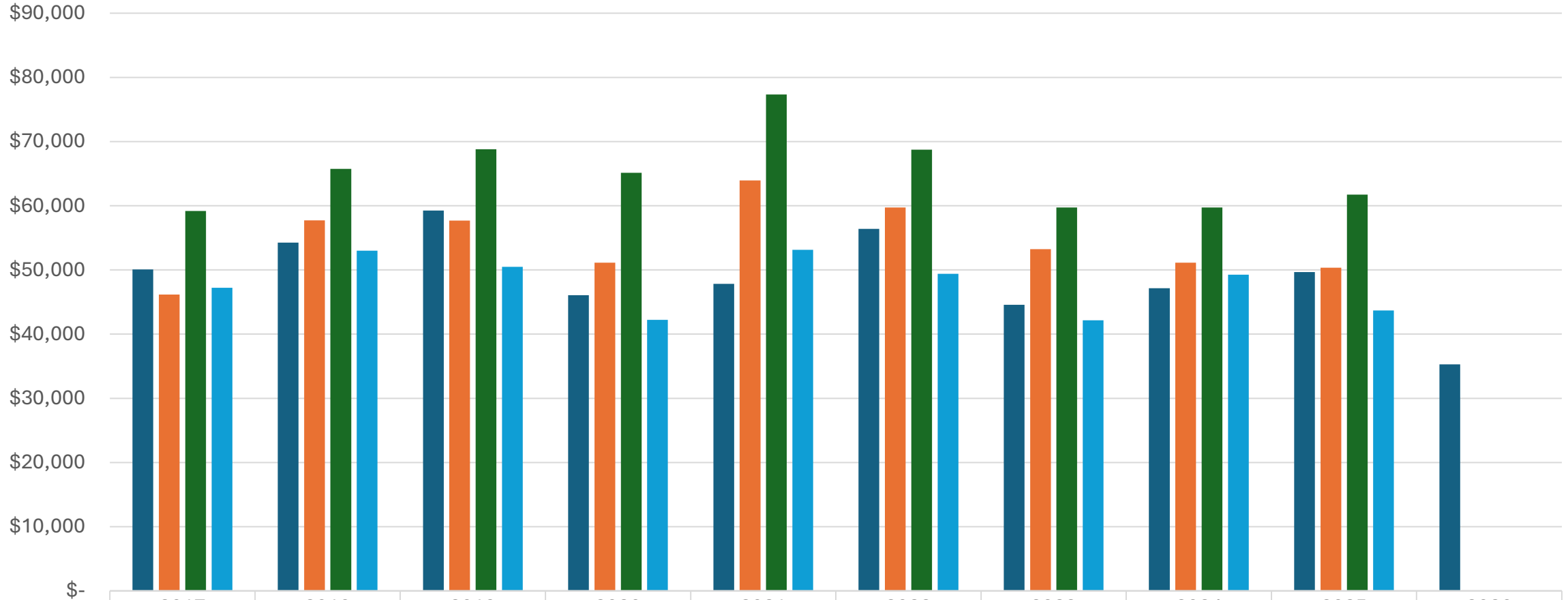
## 2017-2026



■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (2%)

# GRAND AVENUE QUARTERLY COLLECTIONS 2017-2026



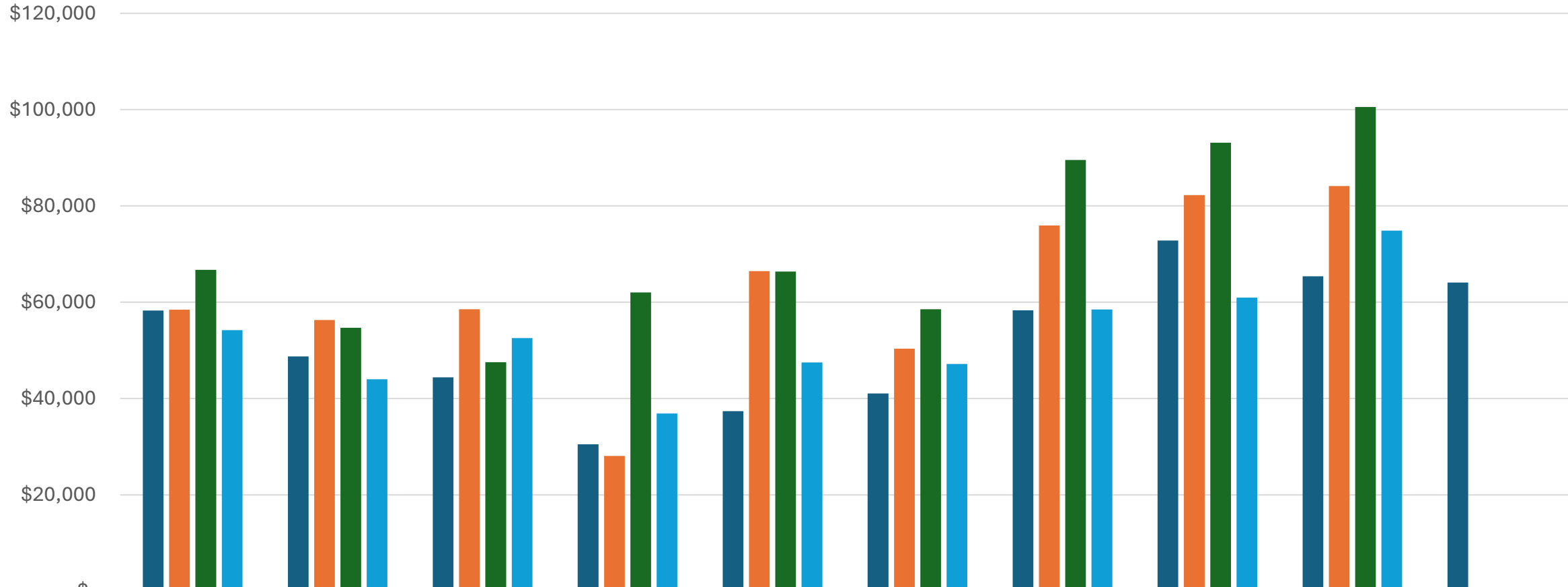
	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$50,075	\$54,259	\$59,240	\$46,061	\$47,824	\$56,402	\$44,580	\$47,142	\$49,679	\$35,288
SECOND QUARTER	\$46,171	\$57,711	\$57,679	\$51,140	\$63,951	\$59,713	\$53,245	\$51,117	\$50,363	
THIRD QUARTER	\$59,191	\$65,734	\$68,802	\$65,119	\$77,335	\$68,745	\$59,713	\$59,744	\$61,742	
FOURTH QUARTER	\$47,213	\$52,996	\$50,489	\$42,232	\$53,140	\$49,397	\$42,159	\$49,268	\$43,672	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (29%)

# EAGLE RANCH QUARTERLY COLLECTIONS

## 2017-2026



	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
FIRST QUARTER	\$58,275	\$48,754	\$44,392	\$30,505	\$37,393	\$41,053	\$58,324	\$72,814	\$65,397	\$64,099
SECOND QUARTER	\$58,434	\$56,287	\$58,527	\$28,071	\$66,461	\$50,362	\$75,936	\$82,231	\$84,111	
THIRD QUARTER	\$66,712	\$54,703	\$47,554	\$62,014	\$66,371	\$58,543	\$89,545	\$93,136	\$100,540	
FOURTH QUARTER	\$54,180	\$44,015	\$52,532	\$36,903	\$47,514	\$47,198	\$58,492	\$60,945	\$74,889	

■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Decr. (2%)

# OTHER AREAS INCLUDING ONLINE QUARTERLY COLLECTIONS 2017-2026



■ FIRST QUARTER   
 ■ SECOND QUARTER   
 ■ THIRD QUARTER   
 ■ FOURTH QUARTER

YOY Incr. 17%